



OCTOBER 2014

Ben Raven – Head of Proposition

Performance Report – October 2014

Acumen Portfolios, Tavistock Acumen Profiles and Tavistock Only Profiles

| CIP Portfolio | Risk Profile | Oct | Portfolio Benchmark | Oct |
|-------------------------------|--------------|--------------|-------------------------------------|--------|
| ACUMEN CONSERVATIVE PORTFOLIO | 3.5 | 1.61% | IMA Mixed Investment 20%-60% Shares | -0.49% |
| ACUMEN PROGRESSIVE PORTFOLIO | 7.5 | 2.01% | IMA Mixed Investment 40%-85% Shares | -0.93% |
| TAVISTOCK ACUMEN PROFILE 3 | 3 | 1.48% | IMA Mixed Investment 0%-35% Shares | -0.04% |
| TAVISTOCK ACUMEN PROFILE 4 | 4 | 1.61% | IMA Mixed Investment 20%-60% Shares | -0.49% |
| TAVISTOCK ACUMEN PROFILE 5 | 5 | 1.77% | IMA Mixed Investment 20%-60% Shares | -0.49% |
| TAVISTOCK ACUMEN PROFILE 6 | 6 | 1.85% | IMA Mixed Investment 40%-85% Shares | -0.93% |
| TAVISTOCK ACUMEN PROFILE 7 | 7 | 1.85% | IMA Mixed Investment 40%-85% Shares | -0.93% |
| TAVISTOCK ACUMEN PROFILE 8 | 8 | 2.01% | IMA Flexible Investment | -1.05% |
| TAVISTOCK PROFILE 3 | 3 | 1.23% | IMA Mixed Investment 0%-35% Shares | -0.04% |
| TAVISTOCK PROFILE 4 | 4 | 1.19% | IMA Mixed Investment 20%-60% Shares | -0.49% |
| TAVISTOCK PROFILE 5 | 5 | 1.02% | IMA Mixed Investment 20%-60% Shares | -0.49% |
| TAVISTOCK PROFILE 6 | 6 | 0.90% | IMA Mixed Investment 40%-85% Shares | -0.93% |
| TAVISTOCK PROFILE 7 | 7 | 0.97% | IMA Flexible Investment | -1.05% |
| TAVISTOCK PROFILE 8 | 8 | 0.91% | IMA Flexible Investment | -1.05% |

Source of data: Tavistock Wealth Limited and Financial Express

Date of data: November 2014

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DFM Portfolios and Tavistock Partner Profiles

| DFM Portfolio | Risk Profile | Oct | Tavistock Partner Profile | Risk Profile | Oct |
|-----------------------------|--------------|--------------|------------------------------|--------------|--------------|
| ARJENT 2 | 3 | 0.70% | TAVISTOCK ARJENT 3 | 3 | 1.15% |
| ARJENT 4 | 4 | 1.10% | TAVISTOCK ARJENT 4 | 4 | 1.35% |
| ARJENT 6 | 6 | 0.80% | TAVISTOCK ARJENT 6 | 6 | 1.32% |
| ARJENT 8 | 8 | 1.10% | TAVISTOCK ARJENT 8 | 8 | 1.55% |
| BORDIER DEFENSIVE | 3 | 0.42% | TAVISTOCK BORDIER 3 | 3 | 1.00% |
| BORDIER CAUTIOUS | 4 | 0.38% | TAVISTOCK BORDIER 4 | 4 | 0.98% |
| BORDIER BALANCED | 5 | 0.33% | TAVISTOCK BORDIER 5 | 5 | 1.03% |
| BORDIER GROWTH | 6 | 0.10% | TAVISTOCK BORDIER 6 | 6 | 0.96% |
| BORDIER ADVENTUROUS | 7 | 0.00% | TAVISTOCK BORDIER 7 | 7 | 0.98% |
| KLEINWORT BENSON CAUTIOUS | 4 | 1.23% | TAVISTOCK KLEINWORT BENSON 4 | 4 | 1.42% |
| KLEINWORT BENSON BALANCED | 6 | 1.03% | TAVISTOCK KLEINWORT BENSON 6 | 6 | 1.43% |
| KLEINWORT BENSON GROWTH | 7 | 0.71% | TAVISTOCK KLEINWORT BENSON 7 | 7 | 1.35% |
| KLEINWORT BENSON AGGRESSIVE | 8 | 0.21% | TAVISTOCK KLEINWORT BENSON 8 | 8 | 1.09% |
| NEWSCAPE DEFENSIVE | 3 | 0.45% | TAVISTOCK NEWSCAPE 3 | 3 | 1.02% |
| NEWSCAPE CAUTIOUS | 4 | 0.50% | TAVISTOCK NEWSCAPE 4 | 4 | 1.04% |
| NEWSCAPE BALANCED | 5 | 0.51% | TAVISTOCK NEWSCAPE 5 | 5 | 1.13% |
| NEWSCAPE MOD ADVENTUROUS | 6 | 0.48% | TAVISTOCK NEWSCAPE 6 | 6 | 1.15% |
| NEWSCAPE ADVENTUROUS | 7 | 0.50% | TAVISTOCK NEWSCAPE 7 | 7 | 1.24% |

Source of data: Tavistock Wealth Limited and DFM Partners

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